



Opportunities for Ohioans with Disabilities

John R. Kasich
Governor
Levin L. Miller
Executive Director

Bureau of Services for the Visually Impaired
Bureau of Vocational Rehabilitation
Division of Disability Determination

9/2/16

To BE Operators:

Subject: Site attachment opportunity.

There is a potential site attachment in the Dayton area. This is a café and vending location. This site is currently being operated under Temporary contract.

Transition to BEP operator is anticipated to be on or about Approximately 30 days past award date.

The site: Montgomery County Administration, 451 West 3rd Street, Dayton, OH 45422.

1. Estimated number of customers served each day: 100-300
2. Types of food services to be provided: Cold drink and snack vending: open food counter service
3. Equipment: café: 1 Conveyor toaster, 2 microwaves, 1 steam table, 1 deli table, 2 soup kettles, Espresso machine, Bunn coffee brewer, 1 double burner hot plate, 2 freezers, 2 refrigerators, convection oven, Vitamix blender, Pepsi fountain pop, and 1 open air merchandiser.
4. Vending machines include: 2 USI snack, DN 501E pop, and Glassfront pop vendor.
5. Items stocked for sale: old drinks, coffee and espressos, soups, lunch and breakfast sandwiches, salads, daily specials, packaged snacks, pastries, and candy.
6. On-site storage at the location? Yes
7. Financials: FFY 2014 (café and vending):
8. Gross sales \$82,760
9. Net Profit \$3,173
FFY 2015 (café and Vending):
Gross sales \$136,209

Net profit \$2,520 (Temp on fee)
10/2016 to 4/2016 (Café and vending):
Gross sales \$58,594
Net Profit (Temp on Fee)

10. Normal hours of operation: Monday through Friday, excluding observed holidays.
11. 7:30 am to 2:30 pm
12. Local eateries: Sinclair College.
13. Fees, assessments, financial obligations, and other specific items required by the Permit: Yes. 1.5% commission paid to Montgomery County. Based on Gross sales minus sales tax.
14. Telephone service is an operator expense.
15. **Security clearances required by the Permit: No**

If you are considering this site attachment please submit your letter of interest to me via U.S. Mail at P.O. Box 349019, Columbus, OH 43234 or email me at OOD.BEVacancy@ood.ohio.gov by close of business September 9, 2016.

Your letter of interest must contain the following:

How the site will be integrated with your facility. Such as:

- a. Geography
- b. Transportation
- c. Employees
- d. Opening cash
- e. Security clearance
- f. Type of facility
- g. Maximization of service charge

Only operators who do not have past due program fees are eligible to submit a letter of interest.

The local selection committee will determine by majority vote which proposal would result in a viable facility and make the award.

[Site Attachment Announcement](#) can also be viewed on BE's website at <http://www.ood.ohio.gov/Programs/Business-Enterprise/BE-Licensee-Info>

Contact Tonia Koo via phone at 513-768-6714 or via email at Tonia.Koo@OOD.Ohio.gov with any questions or for more detail.

Sincerely,



Christine Hauck
BE Program Manager

ec: Adam Kieffer, Area Manager
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