



VR Fee Schedule Discussion  
September 6, 2013

### Purpose of Meeting

- VR committed itself to reviewing the Fee Schedule with Providers after one year
- To discuss and obtain Provider input on proposed changes and make clarifications to service descriptions and responsibilities

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### Purpose of Meeting

- Presentation includes changes based on Provider and VR Staff feedback obtained throughout the year.
- Providers should be prepared to offer specific examples and additional information to help in evaluating recommendations.

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### Purpose of Meeting

- Providers may include other services as part of the discussion during the question and answer period.
- OOD will also be holding additional meetings at a later date.

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### Purpose of Meeting

- Providers may submit additional information to [crpvendor@ood.ohio.gov](mailto:crpvendor@ood.ohio.gov) after the presentation. Please use **'Fee Schedule Question'** as the subject line. Questions should be submitted by 5:00 PM September 20, 2013.

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### Process & Estimated Timeline

- Input & Comment Sessions
- OOD will prepare Business Impact Analysis for Common Sense Initiative (October 2013)
- File BIA and receive recommendations (November 2013)
- OOD will file rules with Joint Commission on Rule Accreditation Review (JCARR)
- JCARR Hearing

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### Vocational Testing

- Moving from Units of Service (UOS) to Flat Fee
  - Proposed Rate: \$925.00
  - Based on analysis of 2013 Vocational Testing authorization data of (July 2013)
  - 85% of Providers had VT as a Flat Fee under old Fee Schedule model
  - OOD used UOS to be able to collect and analyze data

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### Vocational Testing

- Moving from Units of Service (UOS) to Flat Fee
  - Will still maintain UOS rate for case consultations, i.e. if VR staff want previous VT reviewed, labor market analysis, etc.
  - Rate and UOS comparable to Bureau of Worker's Compensation Fee Schedule
    - \$865.20 Maximum Fee (120 UOS X \$7.21)

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### Vocational Testing

Methodology  
 89.29 Average UOS of Service  
 + 24.15 Average UOS of Report Writing  
 = 113.24 Average UOS Service & Report Writing  
 + 10 UOS for Staffing  
 123.24 UOS Total Average UOS

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### Vocational Testing

Methodology  
 125 UOS Average \* \$7.40 = \$925.00

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### Summer Youth

- Separate Job Coaching & Wage Add-On
- Two tracks of service
  - Career Exploration Track
    - Younger individuals or individuals with limited vocational experience
    - Includes job shadowing, informational interviews, business tours, etc.
    - Shorter weeks (150 UOS)

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### Summer Youth

- Two tracks of service
  - Work Experience Track
    - Older students
    - Longer weeks (250 UOS)
- Fee covers all charges for meetings and setting up program
- Clarify reasons for group versus individual

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## Report Writing

- VR Staff and Providers have recommended establishing a 'Flat Fee' for report writing
  - Would eliminate issues with payments being held due to concerns with report writing
- OOD has analyzed service and report writing authorization data for VR services (See Separate Handout)

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## Report Writing

- RSC would like suggestions from Providers of how to move to Flat Fee
  - Create one standard report fee for all services (Except for current Flat Fee services, i.e. Intake, Summer Youth, Performance Based Job Development, Job Readiness Training, Benefits Analysis – Initial, etc.)
  - Have different report fees dependent on service
  - Should fee be set or based on percentage of service

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## Paid Work Experience Add-On

- Changed Fee Schedule to make it based on formula so changes are not necessary when minimum wage changes

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## Individual vs. Group Rates

- No change to VR Purchasing Procedures. Provider Staff can not divide the same time among multiple consumers unless charging at a group rate.

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## Mileage

- Included language from FAQ to indicate it is from Provider's staffs' "headquarters" office.
- Providers should consider the Headquarters office from the point that the person is on their payroll, i.e. Provider begins paying the Staff person when they leave their home or the office.

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## Report Writing

- Included Vocational Testing as part of Flat Fees where report writing is included in the Fee.
- Report writing for Vocational Testing Consultation will still include UOS of Report Writing

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## Intake

- Removed reference to “Individual Service Plan” and changed language to reflect “Intake”
- Specified what topics should be addressed as part of Intake

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## Benefits Analysis

- Separated out service for Benefits Coordination. Service may be used to develop work incentives, PASS Plans, and to coordinate and apply for other benefits and services such as housing, medical coverage, Veteran’s benefits, etc.

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## Job Seeking Skills Training

- Included changes that were implemented in guidance from this Spring
  - Requires resume posted on OhioMeansJobs website
  - Includes managing online profiles

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## Job Development Performance Based

- Updated language as far as what services should be included under each of the Tiers.

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## Interpreting

- No change to current process. Updated language to ensure that ASL and foreign language interpreting is included. VR has paid same rate for both in FFY 2013.

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### Low Vision Services

- No change to current process. Updated language to clarify that CCTV services fall into this service category. VR has purchased services under this category in FFY 2013.

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### Vocational/Occupational Skills Training

- Not setting rate
- Will require a written curriculum with timeframes to be submitted and approved
- Must include rating/grading system to measure progress
- Must submit staff qualifications and educational background

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### Other Services – VR Did Not Recommend Changes

- Community Based Assessment
- Career Exploration
- Job Coaching
- Job Development – UOS
- Customized Employment
- Work Adjustment

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### Other Services – VR Did Not Recommend Changes

- Personal Adjustment
- Job Readiness Training
- Orientation & Mobility

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### Other Questions

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