



Opportunities for Ohioans with Disabilities

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Governor
Kevin L. Miller
Executive Director

Bureau of Services for the Visually Impaired
Bureau of Vocational Rehabilitation
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September 25, 2014

To BE Operators:

Subject: Site attachment opportunity.

There is a potential site attachment in the Mansfield area. This is an all vending location at Lahm Airport, for the 179th Airlift Wing at the Ohio Air National Guard base. This is a new site and no financial information is available. Transition to BEP operator is anticipated to be on or about November 1, 2014.

The facility:

The 179th Airlift Wing is located at Lahm Airport, 1947 Harrington Memorial Road, Mansfield, OH 44903. There are several buildings on base and our machines will be located in five to six of the most populated buildings. To start, we will have one full size snack machine and one drink machine (Bev Max) at each building. There are around 250 full-time guardsmen on base with the population increasing to approximately 1,200 one weekend a month during guard training. This is a secured base and everyone entering must be pre-screened and completely vetted before being allowed to enter. All machines will have credit/debit card with picking system availability for determining what products to bring to the base.

1. Estimated number of customers served each day: 250 F/T, with 1,200 + on guard weekends.

2. Types of food services to be provided: All vending, pre-packaged drinks, snacks, pastries, candy, gum/mints, etc. The grantor is requesting a 50/50 mix of healthy selections along with regularly sold items.
3. Equipment: 1 full-size snack machine and 1 Bev Max per building, to start.
4. Items stocked for sale: Mix of healthy options and regular pre-packaged drinks, snacks, candy, pastries, gum/mints, etc.
5. On-site storage at the location? None.
6. Financials: None available – new site.
7. Normal hours of operation: 7:00 am to 4:00 pm. They would like a repeated schedule to be pre-set.
8. Local eateries: There is a Base Exchange (BX) on base and a Subway outside of the base within a block.
9. Fees, assessments, financial obligations, and other specific items required by the Permit: None.
10. **Security clearances required by the Permit:** Anyone entering the base must pass a prior security clearance, be completely vetted, and show their entry pass at the gate. All vehicles must go through a vehicle inspection at the entry gate. The base has the option of not allowing entry during times of emergency or readiness testing/training exercises. They require prior notification of the date and time we are coming to stock the machines.

If you are considering this site attachment please submit your letter of interest to me via U.S. Mail at P.O. Box 349019, Columbus, OH 43234 or email me at RSC.BEVacancy@ood.ohio.gov by close of business October 8, 2014.

Your letter of interest must contain the following:

- 1) How the site will be integrated with your facility. Such as:
 - a. Geography
 - b. Transportation
 - c. Employees
 - d. Opening cash
 - e. Security clearance
 - f. Type of facility
 - g. Maximization of service charge

Only operators who do not have past due program fees are eligible to submit a letter of interest.

The local selection committee will determine by majority vote which proposal would result in a viable facility and make the award. In the event there is more than one successful proposal, the site will be attached to the facility with the lowest income in the **12 month period prior to the award announcement date.**

Sincerely,

A handwritten signature in black ink, appearing to read "Aneesa Z. Locke-Hines". The signature is fluid and cursive, with the first name being the most prominent.

Aneesa Z. Locke-Hines MA
BSVI Asst. Deputy Director/BE Manager

EC: Vicki Smith, Area Manager

Robert Yeager, Business Consultant

Annette Lutz, OVRC Chair / Representative, Toledo Area

Jose Galindo, OVRC Alternate, Toledo Area

Christopher Hayhurst, Program Administrator

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