

Facility Announcement

Date: January 13, 2016
To: All Business Enterprise Licensees
From: Christy Hauck, Assistant Deputy Director, BSVI/BE
Program Manager
Origin: Adam Kieffer, Area Manager
Todd Heitkamp, Business Consultant

Facility Number: 701 WPAFB - Bldg. 45, 840, 620 and 600 Area B
w/ vending at Bldg. 191.

Grantor: Wright Patterson AFB

Name: Keith Allen, Food and Beverage Specialist 88th FSS/FSVB

Address:

Building 45, Area B, 2130 Eighth St, WPAFB, OH 45433
Building 840 Area B, 2647 Fifth St, WPAFB, OH 45433
Building 620 Area B, 2241 Avionics Circle, WPAFB, OH 45433
Building 600 Area B, 2241 Avionics Circle, WPAFB, OH 45433
Building 191 (Vending- Area B), WPAFB, OH 45433

Facility located on: Federal Property

New operator must comply with 3304.29 through 3304.35 of the
ORC and 3304:1-21-04(A) of the OAC)

Applicants are required to use OOD Form 1009 (Revised 01-11-
16) to apply for this position. Copies of the current form may be
obtained from area offices or BE's website

<http://www.ood.ohio.gov/LinkClick.aspx?fileticket=xgNHspI93yM%3d&portalid=0>

Vacancy Announcement can also be viewed on BE's website at:

<http://ood.ohio.gov/ood-home/programs/business-enterprise/be-licensee-information>.

Applicant may submit marketing plan on a form of their choosing.

Application and supporting documentation must be received before 5:00 p.m. by Adam Kieffer on or before, February 2, 2016 at the following address:

Adam Kieffer
P.O. Box 349019
Columbus, OH 43234
614-781-8791

Or Application and supporting documentation may be faxed to:

- 614-985-7991

Or application and supporting documentation may be emailed to:
OOD.BEVacancy@ood.ohio.gov

Per Rule 3304:1-21-03 A (3) – It is the responsibility of applicants to verify receipt of application by the deadline date and time. Applications and/or supporting documentation shall not be accepted after the deadline date and time.

Estimated start date for the new operator: Within 30 days of selection decision.

Facility description:

- Estimated number of customers served each day: Building 45 Area B approximately 150, Building 840 Area B approximately 250-300, Building 600 Lobby Area B approximately 40. Building 620 Canteen Area B approximately 100.
- Seating capacity: Building 45 approximately 65, Building 840 Area B approximately 50, Building 600 Area B approximately 8, Building 620 approximately 30.

- c. Types of food services provided: Starbucks Coffee, Breakfast Items, Lunch Items (Daily Specials), Grab-N-Go Items, Ice Cream Products, Hot and Cold Beverages, Snack Products.
- d. Equipment: Shelving/Racks, Refrigeration, Freezers, Pizza Oven, Conveyor Toasters, Bun Warmer, Hot Dog Grill/Roller, Conveyor Oven, Griddles, Fryers, Hood Systems, Coffee Brewers, Espresso Machines, Coffee Kiosk, Microwaves, Menu Boards, Transport Carts, Convection Ovens, Slicers, Safes, Flash Bake Oven, Talking Cash Registers, Ice Makers, Fountain Dispensers, Deli Unit, Pizza Prep Unit, Pizza warmer, Mixer, Panini Grill, Coin Counter and Bill Counter, Safe, Electronic menu boards in Building 45, Auto Fryer, Work Table, Can Rack

Vending: Bldg. #840: (1) Combi, (4) Snack, Bldg 620, (2) Snack, (19) Branded- (1) in building 85, (1) in building 191, (5) in building 620, (12) in building 840.

- e. Items stocked for sale: pre-packaged and prepared food items, snack, candy, pastries, hot and cold beverages.
- f. Recommended opening day cash: \$ 1,000.00
- g. Approximate initial inventory amount: \$ 25,000.00
- h. Information about space: Building 45 has onsite storage and office, Building 840 Area B has a small on site storage area. Building 600 Area B has small on site storage areas and an office area.

i. Yearly total receipts and net proceeds:

FFY 2015

Facility 701- includes building 840, 600, 620 only.

Oct 2014 to Sep 2015:

Sales - \$333,059

Cost of Goods - \$185,560

Gross Profit - \$147,499

Expenses - \$49,457

Labor - \$73,674

Net Proceeds - \$24,367

Facility 774 (Sales for Building 45 to be combined with 701)

March 2015 to Sep 2015:

Sales - \$67,666

Cost of Goods - \$42,618

Gross Profit - \$25,048

Expenses - \$6,088

Labor - \$14,655

Net Proceeds - \$ 4,035

FFY 2016

Facility 701- includes building 840, 600, 620 only.

Oct 2015 to November 2015:

Sales - \$54,052

Cost of Goods - \$30,266

Gross Profit - \$23,785

Expenses - \$7,722

Labor - \$12,460

Net Proceeds - \$3,604

Facility 774 (Sales for Building 45 to be combined with 701)
Oct 2015 to November 2015:

Sales - \$19,121

Cost of Goods - \$10,027

Gross Profit - \$9,094

Expenses - \$2,893

Labor - \$4,400

Net Proceeds - \$ 1,801

- j. Reasons for fluctuation in proceeds: Sequestration, Employee Furlough Days, Economy, Employee theft in 2015.
- k. Days and hours of operation: 7am to 2pm Monday thru Friday, Except for Federally observed Holidays or Base Closures.
- l. Number of employees presently employed: Bldg. 840 Area B (4) employees, Bldg. #600 Area B (1) employees, Bldg. #620 Area B (2) employees. Bldg. # 45 (2) employees. Persons who are blind or otherwise disabled and are qualified for the job shall be given preference when hiring in any BE facility.
- m. Available public transportation: RTA Bus Service early morning and late afternoon only.
- n. Projected changes in the facility: None at this time.
- o. Any special training, physical requirements, and mobility skills required for the job: USAF Public Health Training, Standard Food Service Ability.
- p. Location, type and level of competing food service: There are various AAFES Food Service and FSS Base Food Service locations at the base. Local restaurants, Gas Stations, C-Stores within a few miles of the base. There and currently sales of snack and beverage items by employee groups within some of the buildings and various fund raisers that include food and snack related items.

- q. BE designee, tour availability and special requirements: Call Todd Heitkamp to schedule a tour of the location. 937-331-5007. WPAFB visitors must obtain a pass from WPAFB Gate 12-A and have a valid driver's license or state ID.
- r. Fees, assessments, financial obligations, and other specific items required by the BGA: None
- s. Security clearances required by the Department of Defense Permit for Vending Services/MOA: Application for a WPAFB Base Pass and ID is required. **Failure to successfully complete the WPAFB Pass and ID security clearance will result in an automatic forfeiture of the facility.**

Contact Todd Heitkamp, Business Consultant, at 937-331-5007 or email todd.heitkamp@ood.ohio.gov with any questions and for more detail.