

Facility Announcement

Date: May 29, 2015
To: All Business Enterprise Licensees
From: Aneesa Locke-Hines, Assistant Deputy Director, BSVI/BE Program Manager
Origin: Vicki Smith, Area Manager
Lisa Taylor, Business Enterprise Specialist

Facility Number: #404
Grantor: Defense Supply Center Columbus
Address: 3990 E Broad St., Columbus, OH 43213

Facility located on: FEDERAL PROPERTY

Applicants are required to use OOD Form 1009 (Revised 09-12-11) to apply for this position. Copies of the current form may be obtained from area offices or BE's website:

<http://www.ood.ohio.gov/Portals/0/BE%20Documents/rsc-1009-bep-facility-application-revised-09-12-11.pdf>.

Vacancy Announcement can also be viewed on BE's website at:
<http://www.ood.ohio.gov/Programs/Business-Enterprise/BE-Licensee-Info>.

Application and supporting documentation must be received before 5:00 p.m. by Vicki Smith on or before June 29, 2015 at the following address:

Vicki Smith
P.O. Box 349019
Columbus, OH 43234
330-915-2020

Or application and supporting documentation may be faxed to:

- 614-985-7991

Or application and supporting documentation may be emailed to:

- OOD.BEVacancy@ood.ohio.gov

Per Rule 3304:1-21-03 A (3) – It is the responsibility of applicants to verify receipt of application by the deadline date and time. Applications and/or

supporting documentation shall not be accepted after the deadline date and time.

Estimated start date for the new operator: On or about August 1, 2015

Facility description:

- a. Estimated number of customers served each day: Building #20: Up to 2000 employees. However, most of these employees are offered the ability to work from home up to 3-4 days per week. In Building #11 – Micro Market is located in large eating area that seats 150.
- b. Seating capacity: Each break room in Building #20 seats approximately 10 people
- c. Types of food services provided: Vending on 5 floors of Building #20 encompassing a large office complex. Total of 18 breakrooms in this building. Micro Market is Located in Building #11. 24/7 availability of fresh food, frozen food/ice cream, cold beverages, snacks, pastry, sundry items, etc..
- d. Equipment: VENDING: 18 snack machines (majority of which are AP 122); 18 cold beverage machines (Royal 650's, DN 501E and one DN Bev Max 5800); 2 combo Snack/Soda machines (USI). MICRO MARKET: 2 payment kiosks, 2 cold beverage coolers, 2 fresh food coolers, 1 frozen food cooler, snack display walls and baskets.
- e. Items stocked for sale: Fresh & frozen breakfast and lunch selections, ice cream novelties, pastry, snacks, candy, cold beverages.
- f. Recommended opening day cash: \$1,800
- g. Approximate initial inventory amount: \$7,000-\$8,000
- h. Information about space: Small Store Room (located on 1st floor of building #20. 2 converted storage cabinets, refrigerator and freezer located in back room near Micro Market.
- i. Yearly total receipts and net proceeds: 2015 YTD (Oct/April) TOTAL SALES = \$74,858; GROSS PROFIT = \$38,449; NET PROFIT = \$21,932.
FY 2014 TOTAL SALES = \$110,164; GROSS PROFIT = \$58,252; NET PROFIT = \$34,300.
FY2013 TOTAL SALES = \$114,524; GROSS PROFIT = \$60,605; NET PROFIT = \$38,815
- j. Reasons for fluctuation in proceeds: Micro Market was added to facility in May 2014. Sales for market have steadily increased in the past few months (average of \$3,000/month). Vending sales have

decreased with the number of employees being offered tele-work option in the past 2 years.

- k. Days and hours of operation: Majority of employees work M-F 6:30 am to 5:00 p.m. Market is open 24/7
- l. Number of employees presently employed: One (1). Persons who are blind or otherwise disabled and are qualified for the job shall be given preference when hiring in any BE facility.
- m. Available public transportation: COTA bus runs to front gate.
- n. Projected changes in the facility: Tele-work will continue to be offered.
- o. Any special training, physical requirements, and mobility skills required for the job: This is a very large facility which requires servicing machines via hand truck/carts. Hallways in which break rooms are located are carpeted, this makes for strenuous work when carts are loaded with bottled soda, etc...
- p. Location, type and level of competing food service: Full-service cafeteria located on 1st floor of building #20; BEP operated C-Store located on 3rd floor. Multiple fast food restaurants located just outside the DSCC gate.
- q. BE designee, tour availability and special requirements: Tour scheduled for Friday, June 12th at 1:30 p.m. Contact Lisa Taylor if interested in attending.
- r. Fees, assessments, financial obligations, and other specific items required by the BGA: 4.8 % Commission on Adjusted gross sales required by BGA, and a \$70 internet fee for the Micro Market.
- s. Security clearances required by the BGA: Operator and any employee will be subject to background check as required by the Department of Defense.

Contact Lisa Taylor, lisa.taylor@ood.ohio.gov, 614-623-8091 or 740-617-1117 with any questions and for more detail.