

Facility Announcement

Date: April 6, 2015
To: All Business Enterprise Licensees
From: Aneesa Locke-Hines, Assistant Deputy Director, BSVI/BE Program Manager
Origin: Jarett Roush, Area Manager
Tom Miller, Business Consultant

Facility Number: 425
Grantor: Ohio Department of Transportation
Name: John Burnie, ODOT District 8 (Rest Areas)
Chad Haning, ODOT District 7 (ODOT Garage)
Address: ODOT – Rest Areas, I-70 EB & WB Preble County
ODOT - Garage Clayton, 300 Smith Drive, Englewood, OH

After notice of facility award, successful bidder for Facility 425 will have the option to accept or refuse the following site attachments:

ODOT - Garage Clayton, 300 Smith Drive, Englewood, OH

Facility located on: State Property (Rest Areas)/State Property (ODOT Garage). New operator must comply with 3304.29 through 3304.35 of the ORC and 3304:1-21-04(A) of the OAC)

Applicants are required to use OOD Form 1009 (Revised 09-12-11) to apply for this position. Copies of the current form may be obtained from area offices or BE's website:

<http://www.ood.ohio.gov/Portals/0/BE%20Documents/rsc-1009-bep-facility-application-revised-09-12-11.pdf>.

Vacancy Announcement can also be viewed on BE's website at:
<http://www.ood.ohio.gov/Programs/Business-Enterprise/BE-Licensee-Info>.

Application and supporting documentation must be received before 5:00 p.m. by Jarett Roush on or before May 5, 2015 at the following address:

Jarett Roush
P.O. Box 349019
Columbus, OH 43234
937-331-5006

Or application and supporting documentation may be faxed to:

- 614-985-7991

Or application and supporting documentation may be emailed to:

- RSC.BEVacancy@ood.ohio.gov

Per Rule 3304:1-21-03 A (3) – It is the responsibility of applicants to verify receipt of application by the deadline date and time. Applications and/or supporting documentation shall not be accepted after the deadline date and time.

Estimated start date for the new operator: Within 30 days of selection decision.

Facility description:

- a. Estimated number of customers served each day: Varies by season and number of travelers for the Rest Areas. ODOT Garage 30-35 customers per day.
- b. Seating capacity: Picnic tables and benches available around rest areas. ODOT Garage has a small break room.
- c. Types of food services provided: Snack, Pop and Coffee at Rest Areas. Snack and Pop at ODOT Garage.
- d. Equipment: Rest Areas; (4) Snack, (6) Pop, (2) Changer, (2) Coffee. ODOT Garage; (1) Snack/Pop Combination.
- e. Items stocked for sale: Prepackaged snacks, coffee, cold beverages.
- f. Recommended opening day cash: \$900.00
- g. Approximate initial inventory amount: \$ 5,000.00
- h. Information about space: Limited on site storage at Rest Area. No Storage at ODOT Garage. Off-site storage will be required.
- i. Yearly total receipts and net proceeds:

FFY 12:

Gross Sales:	\$145,057.00
Gross Profit:	\$80,881.36
Expenses:	\$23,744.86
Labor:	\$13,250.00
Net:	\$43,886.50

FFY 13:

Gross Sales: \$127,401.00
Gross Profit: \$71,757.80
Expenses: \$20,798.67
Labor: \$12,250.00
Net: \$38,709.13

FFY 14:

Gross Sales: \$132,892.00
Gross Profit: \$76,985.63
Expenses: \$24,470.45
Labor: \$7,000
Net: \$45,515.18

FFY 15:

Gross Sales: \$38,855.50
Gross Profit: \$22,476.57
Expenses: \$9,811.30
Labor: \$1,090.00
Net: \$11,575.27

(FFY 15 numbers are Oct., 2014 thru Feb., 2105)

- j. Reasons for fluctuation in proceeds: Fluctuation in sales due to economy and gas prices. Reduction in labor costs.
- k. Days and hours of operation: Rest Area 24 hours a day 7 days a week. ODOT Garage 7:30AM – 5:00PM Mon. – Fri.
- l. Number of employees presently employed: 1 Part time employee. Persons who are blind or otherwise disabled and are qualified for the job shall be given preference when hiring in any BE facility.
- m. Available public transportation: None. Vehicle Required.
- n. Projected changes in the facility: The operator of this facility relinquished four site attachments effective 3/10/15. The average monthly sales for the site attachments was approximately \$1,200.
- o. Any special training, physical requirements, and mobility skills required for the job: None
- p. Location, type and level of competing food service: Fast Food, Gas Stations, C-Stores locate at nearby exits.
- q. BE designee, tour availability and special requirements: Call Tom Miller to Schedule a site visit. 937-477-0361.

- r. Fees, assessments, financial obligations, and other specific items required by the BGA: Rest Area/Kennelly: Janitorial Fee of \$ 23.10 per day (\$11.55 per day for each Rest Area), paid monthly under the conditions of the current BGA with ODOT. Preble County health license is needed for Rest Area coffee machines.
- s. Security clearances required by the BGA: ODOT: None.

Contact Tom Miller, Business Consultant, at 937-477-0361 or email thomas.miller@ood.ohio.gov with any questions and for more detail.